

#### What are ETFs?

Exchange-Traded Funds, also known as ETFs, are investment vehicles that hold a diversified collection of assets, such as stocks, bonds, or commodities, and trade on an exchange like individual stocks.

Unlike mutual funds, ETFs can be bought and sold throughout the trading day and typically offer lower costs and greater transparency. Astra views ETFs as a flexible tool that can complement a disciplined, long-term investment strategy.

ETFs are available in a wide variety of forms. Common types of ETFs include:

- Equity ETFs (broad market, sector-specific, dividend-focused)
- Bond ETFs (government, municipal, corporate)
- Commodity ETFs (gold, oil, agricultural goods)
- Thematic and ESG ETFs
- Actively managed vs. passive ETFs

The global ETF market has experienced significant growth over the past decade, with assets increasing from \$2 trillion in 2014 to nearly \$15 trillion by 2024.1

Nearly one-third of surveyed executives expect global ETF assets under management (AUM) to more than double, reaching \$30 trillion by 2029.<sup>2</sup>

### **Benefits of ETFs**

ETFs offer a few key benefits, including:

**Diversification:** Access to a broad range of sectors, asset classes, or global markets in a single investment vehicle.

**Cost efficiency:** Typically lower expense ratios than actively managed funds.

**Liquidity:** ETFs are traded throughout the day like individual stocks, ensuring that investors can buy or sell positions quickly, offering enhanced flexibility and access to their capital when needed.

Transparency: Most ETFs disclose holdings daily.

**Tax efficiency:** Due to the in-kind redemption process, ETFs are structured to minimize capital gains taxes, making them an attractive option for tax-conscious investors.

Thematic exposure: Investors can tap into specific trends or themes (e.g., clean energy, AI, emerging markets) without the need for extensive research or direct stock selection.

**Risk management:** ETFs can be tailored to suit various risk tolerances, offering access to low-volatility or hedged strategies to better align with an investor's financial goals and risk appetite.

# Considerations before investing

Before integrating ETFs into a portfolio, investors should consider:



Investment goals



Risk tolerance



Time horizon



The expense ratio and hidden costs



The liquidity and average trading volume



The ETF's strategy and alignment with your objectives



The ETF's tracking error or deviation from its benchmark

## Astra's approach to ETFs

We take a comprehensive, disciplined approach to evaluating and incorporating ETFs into investment strategies. Our process includes:

#### 1 | Evaluation

We conduct a thorough analysis of each ETF's structure, holdings, investment strategy, and expense ratio to assess its suitability for a portfolio.

### 2 Integration

Based on the investor's unique investment objectives, we carefully select ETFs that complement and enhance the portfolio's diversification and alignment with long-term goals.

### 3 | Monitoring

We maintain continuous oversight of ETF performance to ensure that each investment is meeting expectations and fulfilling its intended role within the strategy.

### 4 | Rebalancing

As market conditions and portfolio needs evolve, we periodically rebalance the holdings to ensure optimal alignment with the investment strategy and risk tolerance.

#### In conclusion

ETFs offer a flexible, cost-effective way to diversify and enhance an investment strategy. With a variety of options to meet different goals, they can play a key role in a well-balanced portfolio.

We are committed to helping investors navigate the ETF landscape, selecting the right investments to align with their objectives, and providing ongoing guidance to ensure their portfolio remains on track for long-term success.

## Let's talk ETFs.

Ready to learn more? We'd love to connect with you for a no-obligation, confidential conversation.

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<sup>1</sup>ETFGI Study: ETFs increase efficiency of markets, new study shows

<sup>2</sup>PwC Survey: ETFs 2029: The path to \$30 trillion

